

**PRESS RELEASE**

**Key Highlights**

- Revenue grew by 16% year-on-year to Rs 4,210 million from Rs. 3,632 million
- Profit after tax grew by 26% year-on-year to Rs. 2,093 million from Rs. 1,663 million
- Mutual Fund QAAUM witnessed growth of 11% year-on-year to Rs. 3,115 billion
- Equity Mutual Fund QAAUM increased by 13% year-on-year to Rs. 1,360 billion and Equity Mix to overall Mutual Fund QAAUM at 44%
- Monthly SIP Flows was at Rs. 10.05 billion for the month of December 2023

**Mumbai, January 29, 2024:** Aditya Birla Sun Life AMC Limited (ABSLAMC) announced its unaudited financial results for the quarter and nine months ending December 31, 2023.

**Business Highlights:**

- ABSLAMC's total QAAUM including Alternate assets grew by 11% year-on-year to Rs. 3,247 billion for the quarter ending December 31, 2023. ABSLAMC Mutual Fund QAAUM witnessed growth of 11% year-on-year to Rs. 3,115 billion.
- Equity Mutual Fund QAAUM increased by 13% year-on-year to Rs. 1,360 billion for quarter ending December 31, 2023 with mix at 44%
- Individual Monthly AAUM has increased by 14% year-on-year to Rs. 1,663 billion for December 2023. Individual mix is at 52% of total AUM.
- B-30 Monthly AAUM has increased by 14% year-on-year to Rs. 555 billion for December 2023. B-30 mix is at 17.5% of total AUM.
- Passive AUM increase 36% year-on-year to Rs. 293 billion.
- ABSLAMC serviced 7.98 million folios for the quarter ending December 31, 2023. Added around 0.5 million new folios for nine months ending December 31, 2023.
- Monthly systematic flows (including STP) for December 2023 is Rs. 10.05 billion with 3.24 million accounts.
- Registered around 2,35,000 new SIP (including STP) for the quarter ending December 31, 2023.
- For the nine months ending December 31, 2023, around 86% of overall transactions done digitally and 80% new folios added digitally.
- Over 78,300 KYD-compliant MFDs, 300+ National Distributors and 90 Banks serviced through 290+ locations of which over 80% are in B-30 cities.

**Financial Highlights:**

- Q3 FY24 Revenue is at Rs. 4,210 million, up **16% year-on-year**.
- Q3 FY24 Profit After Tax is at Rs 2,093 million, up **26% year-on-year**.
- 9M FY24 Revenue is at Rs. 12,006 million, up **17% year-on-year**.
- 9M FY24 Profit After Tax is at Rs 5,720 million, up **24% year-on-year**.

**About Aditya Birla Sun Life AMC Limited**

Aditya Birla Sun Life AMC Limited (ABSLAMC) was incorporated in the year 1994. Aditya Birla Capital Limited and Sun Life (India) AMC Investments Inc. are the promoters and major shareholders of the Company.

ABSLAMC is primarily the investment manager of Aditya Birla Sun Life Mutual Fund, a registered trust under the Indian Trusts Act, 1882. ABSLAMC also operates multiple alternate strategies including Portfolio Management Services, Real Estate Investments and Alternative Investment Funds. ABSLAMC is one of the leading asset managers in India, servicing around 7.98 million investor folios with a pan India presence across 290 plus locations and a total AUM of Rs. 3,247 billion for the quarter ending December 31, 2023 under its suite of Mutual Fund (excluding domestic FoFs), Portfolio Management Services, Alternative Investment Funds, Offshore and Real Estate offerings.

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