

Health Insurance Solution

Publication: Economic Time

Page no: 23

Date: Nov 25, 2016

Birla Fin Launches Health Insurance in a JV with South Africa's MMI

Our Bureau

Mumbai: Aditya Birla Financial Services on Thursday entered the health insurance industry with the launch of Aditya Birla Health Insurance, a joint venture with South Africa's MMI Holdings.

The Aditya Birla Group will hold 51% stake while the \$2.6-billion diversified financial services group MMI Holdings will own the rest in the country's sixth standalone insurer.

Launched with a share capital of ₹250 crore, the company will compete with the likes of Apollo Munich, Bajaj Allianz, Star Health, Max Bupa, Religare and Cigna TTK in the ₹27,000-crore health in-

surance industry.

Aditya Birla Health Insurance commenced operations in top seven

cities through nine branches in October and collected ₹76 lakh as premium during the month. It expects to break even in 7-8 years.

"We are looking to provide inclusive health insurance where the model will be based on innovation and focussed on customer-centricity," said Ajay Srinivasan, chief executive, financial services, Aditya Birla Financial Services.

The company has launched a health insurance wellness app to target the young and the health-conscious, as well as those with chronic lifestyle conditions.

It plans to introduce a chronic care management programme to cover people suffering from diabetes, hypertension, asthma and cholesterol.